F.Y.B.Com (Banking & Insurance))

PROGRAM OUTCOMES

- PO- 1: After completing three years Degree Course Bachelor of Commerce (Banking and Insurance) (B.Com. B&I) program, Learners will develop a foundation in Banking and Insurance related areas.
- PO- 2: Learners will acquire practical knowledge, training in professional skills and ethics to build competencies in the area of banking and insurance
- PO- 3: : Learners will develop their personalities along with commercial, communication, research, analytical and managerial skills in various theoretical and operational aspects and reforms in banking and insurance sector.
- PO- 4: Learners will be able to relate to global challenges and be exposed to newer avenues in the banking, insurance and financial sector.
- PO- 5: Learners will be trained in leadership skills and social responsibilities with sensitivity towards environment and sustainability.

Course Name: ENVIRONMENT AND MANAGEMENT OF FINANCIAL SERVICES.

SEM: I

Course Code: SEM 1: BBIS101

| No | Course Outcomes | PO Mapping |
|------------------------|--|------------|
| CO 1- Remember | The learner will be able to discover and broaden their understanding of financial intermediaries and their role in economic development. | PO 1 |
| CO 2- Understanding | The learner will be able to understand and identify crypto currencies and explain its functioning. | PO 1,PO4 |
| CO 3- Applying | The learner will be able to interpret NPA provision for bank. The learner will be able to relate the role financial intermediaries in financial system. | PO 2, PO3 |
| CO 4- Analysing | The learner will be able to distinguish between various categories of banks and summarize its functioning. | PO 3 |
| CO 5- Evaluate | The learner will be able to evaluate the role of banking companies in the economic growth and relate it with the international economy. | PO 4 |
| CO 6- Create | The learner will be able to design portfolio of investment in various financial instruments and apply their skills for future investment planning. | PO 2, PO 5 |

Course Name: PRINCIPLES OF MANAGEMENT

SEM: I

Course Code: SEM 1 : BBIS102

| No | Outcomes | PO Mapping |
|------------------------|---|---------------------|
| CO 1- Remember | Learners will be able to describe the importance of management in banking and insurance industry. | PO-1, PO-2 |
| CO 2- Understanding | Learners will be able to explain the organisation structures of banking and insurance companies. | PO-2 |
| CO 3- Applying | Learners will be able to execute the various management processes in the banking and insurance industry. | PO-1, PO-2 |
| CO 4- Analysing | Learners will be able to compare the organization structures of Banking and insurance companies. | PO-1, PO-2, PO-3 |
| CO 5- Evaluate | Learners will be able to monitor the qualities and achievements of entrepreneurs and their contribution to Indian business. | PO-3, PO-4, PO-5 |
| CO 6- Create | Learners will be able to design business management case studies. | PO-1, PO-2, PO-3 |

Course Name: FINANCIAL ACCOUNTING I & II

SEM: I & II

Course Code: BBIS106 & SEM 2 : BBIS202

| No | Course Outcomes | PO Mapping |
|----------------|---|------------|
| | Learners will be able to recognize principles and concepts of | PO 1, PO2 |
| CO 1- | accounting. | |
| Remember | Learners will be able to outline the principles, concepts, process of | |
| | issue of shares. | |
| CO 2- | Learners will be able to classify various concepts of accounting. | PO2, PO 3 |
| Understanding | Learners will be able to identify and explain different reserves used | |
| Onderstanding | for redemption of securities and legalities involved with it. | |
| | Learners will be able to illustrate and apply accounting principles, | |
| CO 3- | concept of hire purchase transactions, redemption of various | |
| Applying | securities and solve practical problems in the areas of accounts. | PO2, PO3 |
| | | |
| | Learners will be able to connect impact of accounting standard on | PO2, |
| CO 4- | business. | PO3,PO4 |
| Analysing | Learners will be able to distinguish between traditional valuation | |
| | techniques with modern valuation techniques. | |
| | Learners will be able to summarize and prepare final accounts of | PO2, |
| CO 5- Evaluate | proprietary concern. | PO3,PO4 |
| CO 3- Lvaruate | Learners will be able to estimate and compare share prices using | |
| | various methods. | |
| | Learners will be able to re-arrange and compile data to prepare final | PO2, |
| CO 6- Create | accounts of proprietary concern and be able to re-arrange and compile | PO3,PO4 |
| | to balance sheet after such specific transactions. | |

Course Name: BUSINESS COMMUNICATION

SEM: I & II

Course Code: BBIS103 & SEM 2: BBIS203

| No | Course Outcomes | PO Mapping |
|-------------------------|--|---------------------------------|
| CO 1 (Remember) | The learner will be able to identify and use appropriate channels, modes and media of communication. | PO-1, PO-2, PO-3, PO-4 |
| CO 2 (Understanding) | The learner will be able to interpret and summarize texts and content. | PO-2, PO-3 |
| CO 3 (Applying) | The learner will be able to execute effective oral and written communication, individually and in groups. | PO-2,PO-3 |
| CO 4 (Analysing) | The learner will be able to integrate reading, writing, speaking and listening skills to meet professional, personal and evolving global requirements. | PO-1, PO-2, PO-3, PO-4, PO-5 |
| CO 5 (Evaluating) | The learner will be able to discriminate and assess ethical and professional codes. | PO-1, PO-2, PO-4, PO-5 |
| CO-6 (Creating) | The learner will be able to plan, formulate, create and design resources for communication. | PO-2, PO-3, PO-4 |

Course Name: FOUNDATION COURSE – I AND II

SEM: I & II

Course Code: BBIS107 & SEM 2: BBIS206

| No | Course Outcomes | PO Mapping |
|------------------------|--|-------------------------|
| CO 1- Remember | Learners will be able to recognize the social issues and concerns pertaining to Indian society. | PO-1, PO 2, |
| CO 2- Understanding | Learners will be able to review human rights and constitutional rights of the citizens of India. | PO-3, PO-4, PO-5 |
| CO 3- Applying | Learners will be able to apply stress management skills in their personal and professional lives effectively. | PO-1,PO-2 PO-3, PO-5 |
| CO 4- Analysing | Learners will be able to appraise the New Economic Policy 1991 and trends in employment, agriculture and information and communication technology. | PO-1, PO 4,PO-5 |
| CO 5- Evaluate | Learners will be able to discriminate and critique social and cultural practices existing in the country. | PO-4, PO-5 |
| CO 6- Create | Learners will be able to plan and design for social, gender and human rights issues. | PO-3, PO-4, PO-5 |

Course Name: BUSINESS ECONOMICS I

SEM: I

Course Code: SEM 1: BBIS104

| No | Course Outcomes | PO Mapping |
|---------------------|--|------------------------|
| CO 1- Remember | Learners will be able to describe market structures and determine the price-output relationships. | PO 1 PO 2 PO 4 |
| CO 2- Understanding | Learners will be able to explain the pricing policies done by the governments and international bodies. | PO 3 PO 4 |
| CO 3- Applying | Learners will be able to interpret consumer behaviour using concepts of demand and utilize it to evaluate business decisions. | PO 1 PO 2 PO 3 |
| CO 4- Analysing | Learners will be able to analyze producer behaviour based on cost-output relationships, break-even analysis and capital budgeting. | PO 1 PO 2 PO 3 PO 5 |
| CO 5- Evaluating | Learners will be able to appraise business decisions based on concepts of elasticity of demand. | PO 2 PO 3 |
| CO 6- Creating | Learners will be able to devise strategies on how social media can be used in imperfect competition market. | PO 3 PO 4 PO 5 |

Course Name : QUANTITATIVE METHODS I & II

SEM: I & II

Course Code: BBIS105 & SEM 2: BBIS204

| No | Course Outcomes | PO Mapping |
|------------------------|--|-----------------|
| CO 1- Remember | Learners will be able to describe the concept of Mean. Mode, Median for raw data and structured data. Pictorially represent data. Learners will be able to describe and explain Null and Alternate hypothesis on various sampling technique, single sample and multiple sample comparison. | PO-1, PO-2 |
| CO 2- Understanding | Learners will be able to explain the concept of dispersion, different type and also Learners will be able to identify usage of mathematical technique which is utmost important in any works of life. | PO-1, PO-2 |
| CO 3- Applying | Learners will be able to apply the theory of Permutation and Combination in the industry. Learners will be able to apply bivariate correlation and regression concepts to solve business problems. | PO-2, PO-1, PO3 |

| | Learners will be able to demonstrate the use of LPP method and matrices and their application in banking and other industry. | |
|-----------------|--|------------------|
| CO 4- Analysing | Learners will be able to categorize insurance industry, its functioning and use of index number in the Industry. Learners will be able to categorize Investment management and economic Indicator such as GDP, Inflation, GNP and others. | PO1 . PO-2, PO3 |
| CO 5- Evaluate | Learners will be able to evaluate Financials and banking data based on probability distribution for all current economic affairs. | PO-2, PO-4, PO-5 |
| CO 6- Create | Learners will be able to create and simulate cases and scenarios from major sectors of economy in both macro and micro level. | PO-2, PO-4, PO-5 |

Course Name: PRINCIPLES AND PRACTICES OF BANKING AND INSURANCE

SEM: II

Course Code: SEM 2 : BBIS201

| No | Course Outcomes | PO Mapping |
|------------------------|---|---------------|
| CO 1- Remember | Learners will be able to identify various retail banking products. | PO 1 |
| CO 2- Understanding | Learners will be able to differentiate between traditional and E-Banking services. | PO 2 |
| CO 3- Applying | Learners will be able to construct new strategies to handle banking operations successfully and efficiently. | PO 3 |
| CO 4- Analysing | Learners will be able to appraise the risk profile on financial instruments and obtain a deeper understanding of the Indian financial system, as well as use this knowledge skillfully in their work. | PO 1, PO 5 |
| CO 5- Evaluate | Learners will be able to evaluate new banking products and services, allowing them to take advantage of market prospects. | PO 4 |
| CO 6- Create | Learners will be able to formulate a plan for investment and protection through insurance products. | PO 2 |

Course Name: BUSINESS LAW

SEM: II

Course Code: SEM 2 : BBIS205

| No. | Course Outcomes | PO Mapping |
|------|--|-----------------------|
| CO 1 | Learners will be able to remember the basics of law. | PO1,PO2 |
| CO2 | Learners will be able to explain writs, different fundamental rights and duties. | PO1,PO2, PO3, PO4 |
| CO 3 | Learners will be able to apply the various aspects of Indian contract act. | PO1,PO2, PO3, PO4 |
| CO4 | Learners will be able to analyse and compare general and special contracts, their essentials and requirements. | PO1, PO2, PO3, PO4 |
| CO5 | Learners will be able to compare the different negotiable instruments. | PO1,PO2,PO3, PO4 |
| CO6 | Learners will be able to plan business opportunities through the electronic medium. | PO3, PO4, PO5 |

Course Name: ORGANIZATIONAL BEHAVIOR

SEM: II

Course Code: SEM 2 : BBIS207

| No | Course Outcomes | PO Mapping |
|------------------------|---|----------------------------|
| CO 1- Remember | Learners will be able to describe the various concepts and principles governing Organizational Behavior. | PO-1,PO-2 |
| CO 2- Understanding | Learners will be able to interpret the concepts in individual behavior. They will appreciate the benefits of group dynamics and working in teams. | PO-2, PO-3, PO-5 |
| CO 3- Applying | Learners will be able to implement tasks that need them to work in groups and in dynamic work cultures. | PO-2, PO-3, PO-4, PO-5 |
| CO 4- Analysing | Learners will be able to outline the skills needed to resolve practical organizational problems. | PO-2, PO-4, PO-5 |
| CO 5- Evaluate | Learners will be able to monitor the factors that cause stress and conflicts and will learn about ways to avoid or minimize them. | PO-1, PO-2, PO- 3, PO-5 |
| CO 6- Create | Learners will be able to devise strategies that bring about their individual and professional growth. | PO-3, PO-4, PO-5 |